

Kay Watson

Manufacturing Extension Agent

580-504-7537

kay.watson@okalliance.com

Background

- Native of Ardmore
- BS from Southeastern State University; MBA from Oklahoma City University
- Supervised Managers in Engineering, Construction, Outside Plant Maintenance and Data Base Operations for Fortune 100 Communications Company
- Certified Statistical Quality Consultant
- Certified Economic Development Finance Professional
- Community Volunteer and Board Member of several NGOs
- Leadership Oklahoma Board Member

Kay works directly with manufacturing companies providing needs assessment and team-based consulting on process improvement, finance, marketing, supply chain, workforce development and other operational issues in southern and southeastern Oklahoma. With more than 30 years experience in manufacturing, telecommunications, commerce and service industries, Kay has developed a sharp eye for how businesses get bound by operational inefficiencies and slowed growth—and how they can recover and become more strategically focused and successful organizations.

Prior to joining the Manufacturing Alliance, she was an area manager for Southwestern Bell / SBC / ATT in the areas of outside plant engineering, construction, maintenance, facility assignments, and corporate quality staff. Kay has a proven ability to help companies solve problems and grow to their market potential. She was an independent business owner and business leadership instructor. She earned her Bachelor of Science degree in Business Administration & Management and an MBA at Oklahoma City University. She is certified as a Statistical Quality Consultant and Economic Development Finance Professional and is trained in Lean Manufacturing, ISO Certification, as well as Leadership Skills with Leadership America. Also, Kay has worked on the administrative staff at Southern Oklahoma Technology Center.

A valued member of her community, Kay has been active in numerous community service programs, including the Southern Workforce Board, Ardmore Chamber of Commerce, Rotary International, Oklahoma Center for Non-Profits, SOTC Foundation, Ardmore Beatification Council, Leadership Oklahoma, Leadership Ardmore, and the St. Philips Episcopal Church Vestry.

Notable Clients

- Franklin Electric, *Wilburton*
- Choctaw Manufacturing, *McAlester*
- Cardinal Glass, *Durant*
- Kemper Valve & Fittings, *Sulphur*
- EJ Co., (formerly East Jordan Iron Works) *Ardmore*
- Oklahoma Steel & Wire and Mid-America Steel & Wire, *Madill*
- HeavyBilt Manufacturing, *Coalgate*
- Rolloffs USA, *Durant*
- Dragon Products, *Ardmore*
- Nitro-Lift Technologies, *Tishomingo*



Local Sponsor

- Murray State College

Counties Served

- Atoka
- Bryan
- Carter
- Choctaw
- Jefferson
- Johnston
- Latimer
- Love
- Marshall
- McCurtain
- Pushmataha

Services

- Company-Wide Assessments
- Lean Manufacturing
- Engineering Assistance
- New Product Development
- Tax Incentives Applications
- Export Assistance
- Innovation Engineering®
- Problem-Solving Resources



**OKLAHOMA
MANUFACTURING
ALLIANCE**

www.okalliance.com

Facebook
facebook.com/OKAlliance

Twitter
[@OKAlliance](https://twitter.com/OKAlliance)